



Win Announcement

Account EMDM
Location Hanover, MD

Sales rep Brenton C. Kemmer II
Partner EOS

Competition 3DVIA
Lead Source Salesforce

Products RapidCatalog



Issue to be solved
EMDM customers required an easy to use solution to create 3D parts lists that incorporated their existing 3D assembly data.
Reason for selecting Cortona3D / criteria for selection
EMDM Inc. have chosen Cortona3D RapidCatalog over the competition based on the products ability to generate a parts list that is directly linked to 3D geometry data created with SolidWorks.
Plans for implementation
EMDM is planning to use the Cortona3D RapidCatalog tool to directly import their existing projects of assemblies and generate the parts list. All their assembly projects are generated in SolidWorks.
Three reasons they bought this product from us
<ul style="list-style-type: none">• Superior knowledge of the product functionality and features.• Competitive pricing and flexible implementation strategy.• Direct working relationship with the customer for support.
Company / division / department description
EMDM supplies their customers with designs and technical documentation related to equipment that is manufactured for use in industrial printing.
Any other relevant information

